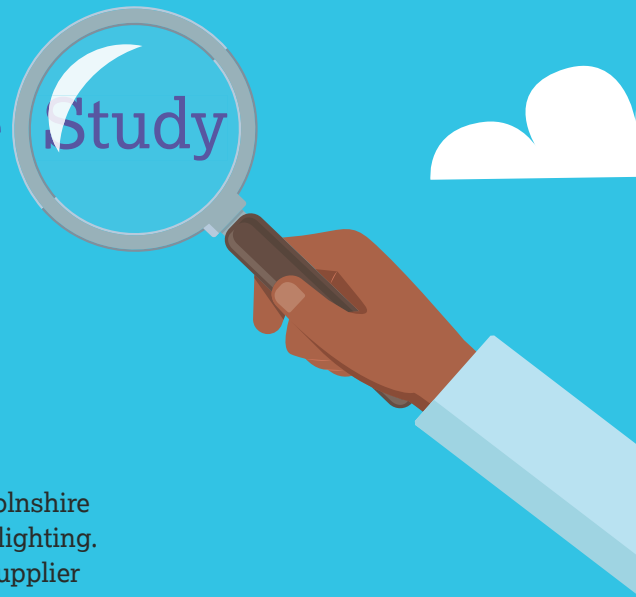


Better value, delivered.



# Contracts for Schools Case Study

## The King's School



### Relationship with YPO

“We applied to the Smart Energy Greater Lincolnshire (SEGL) Programme for a grant to upgrade our lighting. Once offered a grant, we decided to source a supplier from the YPO Low Energy Lighting framework.

The SEGL Programme is based at North East Lincolnshire Council. This programme is part-funded by the European Regional Development Fund and has strict rules around retaining evidence from the procurement process.

YPO were very accommodating in communicating with SEGL as well as King's School.”

### Challenge



“The COVID-19 lockdown took a rather ordinary procurement process into unknown waters. The tender deadline was extended several times to allow the contractors who were themselves disrupted to get to site, and make their surveys in a safe manner.”

### Solution

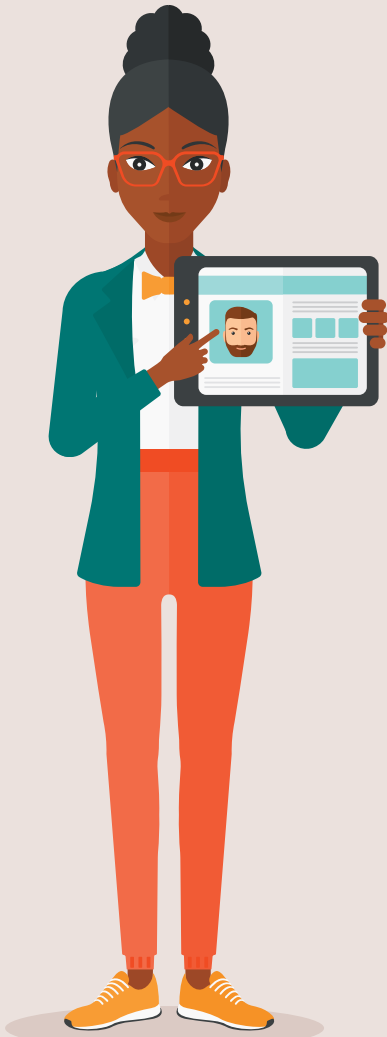


“The YPO framework documents saved the school the time and trouble of preparing from scratch.

We were surprised and delighted that the tender process yielded five submissions, giving King's School and SEGL confidence that a good selection could be made.”

The YPO framework documents saved the school the time and trouble of preparing from scratch





## Experience

**“I found the YPO staff very knowledgeable, approachable, and they kept us updated at every stage of the process.”**

**Vicky Dunn**  
Energy Manager, The King's School

## Result

“A successful procurement of what appears to be a good contractor at the right price, who will be on site to do the work very soon. The result will be cost savings to the King's School, and reduced carbon dioxide emissions which is a global benefit.”



There's a handful of ways to find out more and get in touch:

- @ educationprocurement@ypo.co.uk
- www ypo.co.uk/contractsforschools

