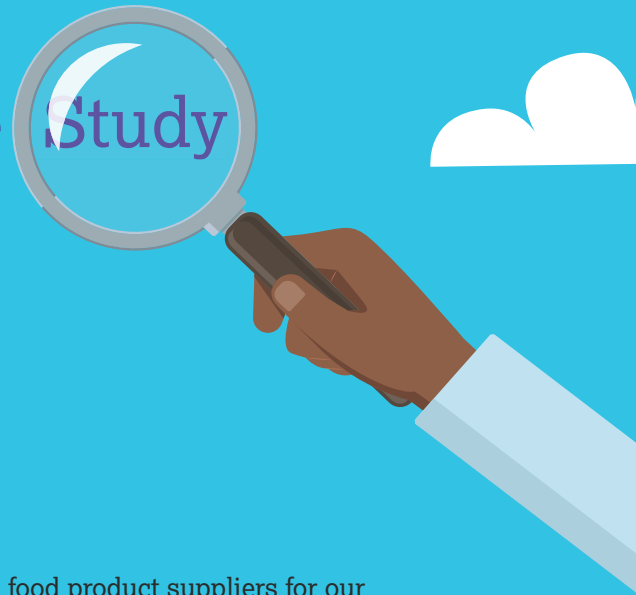


Better value, delivered.



Contracts for Schools Case Study Enfield Council



Relationship with YPO

“We needed to go out to tender to find suitable food product suppliers for our school meals. Products included ambient groceries, frozen and fresh foods.

After researching framework providers, we chose YPO as our preferred partner. We liked the flexible DPS format that YPO offers, which is open for new suppliers to join at any time, especially because we were interested in promoting this opportunity to local suppliers.

We also liked the fact that YPO provides template documents to save time, and how approachable they are, with hands-on support throughout the entire further competition process.”

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Challenge

“The vital thing for us was feeding children a healthy, nutritious, and balanced meal in our primary and secondary schools. According to a report published in 2020, the London Borough of Enfield had the 11th highest rate of child poverty in the country. So we were very aware that a school lunch is sometimes the only meal a child will eat every day.

A compliant route to market was critical, however it was equally important to find a supplier who would work with us to support our objectives of buying good quality, competitively priced food to support the development of our school meals service. Social value was also another thing to consider, so we needed suppliers who would help to support and enhance the local community.”





Solution

“All the suppliers to be invited onto the DPS had been pre-vetted by YPO which saved us several months of work in preparing the tender from scratch. It meant we could concentrate on the specification of the project and meet critical timescales.”

“
It was a pleasure to work with YPO.
”

Experience

“It was very easy to access the framework with well-prepared terms and conditions and a call off order form that could be adjusted by the authority, it’s very important to have that flexibility. YPO supplied a comprehensive further competition template which was easy to use and adjust to meet our tender requirements.

The scope of the framework was fit for purpose and had listed all regulatory requirements. The only element missing from our point of view was the KPIs which we easily tailored to our own requirements.

The fact that we could offer local suppliers the opportunity to join on was really beneficial, other frameworks don’t offer this flexibility.

But the most important point above all, was the dedication of the YPO team. The communication from them was vital while preparing the documentation for publishing. Cat and Steve were always available for a quick meeting or phone call, answered all our questions within a day or two, and really helped us to develop the pricing schedule with their expertise and knowledge. It was a pleasure to work with YPO and we wouldn’t have been able to do this without their help and input.”

Result

“A successful contract has been set up with a reputable food supplier who has provided the required products at a competitive price. The supplier is local to Enfield Council and has committed to work with us all the way through the contract to maximise value and to develop and enhance the service we provide.”

Alina Caro
Procurement Manager, Enfield Council



There’s a handful of ways to find out more and get in touch:

- @ educationprocurement@ypo.co.uk
- www ypo.co.uk/contractsforschools

