

Better value, delivered.



## Contracts for Schools Case Study

# The STAR Multi-Academy Trust



### Relationship with YPO

“In the autumn term 2020, we started a procurement exercise for a new cleaning contract. We engaged with YPO to start this process.”

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### Challenge

“As the contract was for 10 schools in our MAT and therefore a considerable cost, we decided to engage with YPO and the use of a framework and their expertise to guide us through the tender, as we hadn’t completed one on such a large scale before.”

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### Solution

“Megan in the YPO education procurement team worked with us through the whole process from start to finish. We were advised on which framework to use, had templates and timescales, and the fact that they had pre-qualified tenderers gave us confidence in the quality to the submissions.”

“The support from YPO was fantastic through the whole process.”





## Experience

**“The support from YPO was fantastic through the whole process. From the very beginning, we felt at ease in asking questions or clarifications and felt supported throughout the tender.”**

Mrs L Northrop-Clay  
Operations and  
Compliance Manager,  
the STAR Multi-Academy Trust



## Result

“The result of the tender meant that we were able to procure a new cleaning contract for all of our schools and make it specific to our needs. It also meant that we were fully compliant with the procurement regulations.”



There's a handful of ways to find out more and get in touch:

- @ educationprocurement@ypo.co.uk
- www ypo.co.uk/contractsforschools

