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Contracts for Schools Case Study

Risedale Sports and Community College



Relationship with YPO

“For many years we have been buying products and resources from YPO. More recently, we have been using them to set up contracts for our cleaning and caretaking requirements using their DPS solution and running a further competition tendering process which we have never done ourselves before.”



Challenge

“This being the first time that the school has tendered separately and externally for a large contract like the school cleaning contract, we initially did not know where to begin. Through the advice we received, it was suggested to look at the frameworks available from YPO.”



Solution

“Throughout our communications with YPO, in particular Kirsty Gledhill – Procurement Projects Advisor – we were guided through the process in helping make the right choice for which framework would be suitable for the school. Kirsty was there for us every step of the way in putting together the comprehensive tender documentation and supported us throughout the whole process.”





Experience

“YPO (Kirsty) was crucial in ensuring that the school carried this process out correctly and legitimately.

Her knowledge, guidance and support were second-to-none and gave us such confidence in knowing we were doing things correctly and according to the legal requirements. Without this support, the school would not have found this process as straightforward as it turned out to be.

The templates YPO provided for this framework were of great assistance and having YPO act on behalf of the school managing the whole process and through their portal, gave us great confidence. We cannot thank and praise Kirsty enough for the regular communications we had with her both over the phone and via Zoom, and her ongoing support to us whenever we needed it! Kirsty is a true credit to YPO.”

Gill Morrissey

Director of Facilities, Risedale Sports and Community College

Result

“Kirsty from the education procurement team supported with writing a comprehensive and effective tender document, which resulted in the school awarding **a new three-year contract** to the successful cleaning company commencing 1 April 2021.”



There's a handful of ways to find out more and get in touch:

- @ educationprocurement@ypo.co.uk
- www ypo.co.uk/contractsforschools

