

Better value, delivered.



Contracts for Schools Case Study

Education Commercial Services



Relationship with YPO

“Education Commercial Services (ECS) were looking for a suitable school uniform supplier for the single academy trust they were working with. The academy needed help with the procurement process and after assessing a variety of options, we identified YPO’s **School Uniforms DPS – 1021** as the most appropriate



Challenge

“The academy trust had a list of priorities they wanted to get out of the new school uniforms solution. They were:

- Ability to provide choice to parents/carers.
- Ability to engage/invite local providers/SMEs to bid to support the local economy.
- Opportunity to add social value and reduce the environmental impact where possible.
- Appoint a single supplier for uniforms, PE kits and accessories, providing a one-stop shop for parents/carers.”





Solution

“YPO supplied valuable materials to share with local suppliers, including all the information needed to register. This made it as easy as possible for the local suppliers to be able to bid on the DPS.

YPO’s DPS demonstrated value for money, generated savings per parent/carer based on a basket of goods and focused on adding social value and reducing their environmental impact. Therefore, providing a solution to each of the academy trust’s specific priorities.”

“Awarding the contract was a quick and efficient process.”



Experience

“Awarding the contract was a quick and efficient process. YPO provided a dedicated contact who was on hand to offer support and guidance throughout the procurement process.”

Result

“Based on this success, we have recommended the **YPO School Uniforms DPS – 1021** route for other multi-academy trusts as a cost-effective efficient, and compliant route to market that provides access to expert advice and guidance to support organisations in achieving their own specific objectives.”

Julie Collins

Commercial Director and Education Commercial Services



There’s a handful of ways to find out more and get in touch:

- @ educationprocurement@ypo.co.uk
- www ypo.co.uk/contractsforschools

